

Kim House

Account Manager & Senior Consultant



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A native Texan, Kim was recruited to join the Albuquerque office of DeLaPorte and Associates, Inc. (DLP&A) in 1999 after being a long-term client with over sixteen years of combined sales and service management experience. For six of these years, she served in various leadership capacities within the insurance industry, including Vice President and Personal Lines Manager.

Since joining DLP&A, Kim has led or participated in a number of high-profile client projects, some of which include:

- Developing *Project Management* curriculum for hundreds of Lockheed Martin leaders
- Developing *Contract Management* curriculum for two Lockheed Martin organizations comprised of 4,000 employees
- Co-creating a *Performance Management Process* and accompanying *Coaching Guides* and *Assessment Tools* for Stillwater Mining Company, North America's only platinum and palladium mining company
- Institutionalizing the *Leadership, Change, Collaboration, Coaching, and Customer Service* curriculum across all four North American operations of Libbey Glass, America's oldest and largest glass manufacturer
- Co-creating and co-delivering SEAL: *Supervisory Essence and Leadership™* to the highest levels of USDA Forest Service leaders each year for five years running

- Co-creating *Driving Change: Creating the Future*, an exclusive *Executive Series* solution for Fortune 100 leaders provided twice yearly on Hilton Head Island, SC
- Partnering with SourceCorp to develop three intense modules to reshape culture and enhance sales and operational performance within two years

Kim earned her BBA in Marketing Management and her MBA from the University of New Mexico Anderson School of Management Executive Program. Many of her studies focused on the specific needs of the international business community, and this emphasis continues to reap great dividends as she helps to integrate strategies for international clients.

Additionally, Kim has taught extensively through Continuing Education programs for the Independent Insurance Agents Association of New Mexico. Kim also served on several formal and advisory boards while in New Mexico, including the Youth Leadership Program Curriculum Committee with the Albuquerque Chamber of Commerce, the UNM MBA Alumni Association, and she served a term as President of the Make-a-Wish Foundation. She remains active in her DFW community, serving on local Chamber of Commerce Committees and participating in national and local politics.