



## Paul M. Bruno

Representing DeLaPorte and Associates, Inc.

Paul Bruno is the Founder and President of REFocus, Inc., a full service performance leadership, coaching, and training firm located in Orlando, Florida and established in 1994. In 2003 he co-authored and published *Soul Business: A Search for God at Work in Our Work*.

Mr. Bruno has also served as a Senior Consultant with Rollins College; a Senior Consultant with the Institute of Business and Management Development, Edison Community College; and an Adjunct Professor for Valencia Community College in the Center For High-Tech Training for Individuals with Disabilities.

He is a graduate of Occidental College and has over 30 years of professional experience in sales management, technical service management, and organization development. Mr. Bruno was employed by the Xerox Corporation and held a series of field sales and service management assignments and held the position of Manager, Organization Development for Xerox's National Service Organization in Rochester, New York.

Mr. Bruno also worked for the Wilson Learning Corporation and continues to represent this company in consulting, sales and training capacities through alliances with the WLC business partners DeLaPorte & Associates, The Strategic Enhancement Group, and Business Performance Solutions.

Mr. Bruno brings a wide range of business experience, performance coaching, and training expertise to his presentations and consulting engagements. His goal is to always provide his audiences and clients with practical recommendations and relevant programs that motivate his listeners to accept accountability for improving their own and/or their organization's performance.